

**Rückfragen**

HIH Real Estate GmbH  
Susanne Edelmann  
sedelmann@hih.de  
+49 (0)40 3282 3390

RUECKERCONSULT GmbH  
Dr. André Schlüter  
schlueter@rueckerconsult.de  
+49 (0)30 28 44987 67

## *Pressemitteilung*

### **Warburg-HIH Invest Opens Branch in the United Kingdom**

- Martin Payne appointed as Managing Director of Warburg-HIH Invest Real Estate UK Ltd.
- Third branch office opened within twelve-month period
- Warburg-HIH Invest has c. 375 million euros worth of assets under management in the UK

**Hamburg / 7 August 2018** – Warburg-HIH Invest Real Estate (Warburg-HIH Invest) is in the process of opening a dedicated branch in London and has appointed Martin Payne as Managing Director of Warburg-HIH Invest Real Estate UK Ltd., a fully owned subsidiary of Warburg-HIH Invest that will handle the current asset management of the company's UK holdings together with TH Real Estate.

Martin Payne (aged 43) will be responsible for controlling the asset management of the UK portfolio of Warburg-HIH Invest in a volume of 375 million euros and the implementation of transactions. He brings more than 20 years of experience in the property investment sector to the job and previously worked for TH Real Estate.

By opening the London office, Warburg-HIH Invest consistently continues to implement its strategy of managing its real estate through dedicated branches. It is the third new branch office the company established over the past twelve months, after having opened a branch in Vienna (September 2017) and Amsterdam (January 2018).

Incoming Managing Director UK, Martin Payne, had this to say: "The United Kingdom is one of the leading national economies in Europe. The unease that Brexit has been causing lately will subside as the negotiation outcomes become known in the course of 2019. With its new branch office in London, Warburg-HIH Invest is even better positioned than it was to identify investment opportunities."

Andreas Schultz, Managing Director for Transaction Management International at Warburg-HIH Invest, added: "Maintaining a presence in London and being close to the market has always mattered greatly to our business. We keep a very close eye on the British real estate market so as to be able to respond swiftly to emerging opportunities. Our incoming Managing Director, Martin Payne, is a proven expert for this real



estate market. His know-how will be instrumental in creating attractive investment products for our clients and in ensuring the performance is on target through suitable asset management measures.”

At the moment, Warburg-HIH Invest has assets in a volume of 375 million euros under management in the United Kingdom. A breakdown by type of use shows c. 190 million euros worth of office and c. 185 million euros worth of retail assets. The properties are located in metropolises with a bright growth outlook—including London, Cambridge and Edinburgh, among others. The asset management for the company’s UK portfolio is handled by TH Real Estate.

*“The United Kingdom is one of the leading national economies in Europe. The unease that Brexit has been causing lately will subside as the negotiation outcomes become known in the course of 2019. With its new branch office in London, Warburg-HIH Invest is even better positioned than it was to identify investment opportunities.”*

**Martin Payne, Managing Director of Warburg-HIH Invest Real Estate UK Ltd.**

*“Maintaining a presence in London and being close to the market has always mattered greatly to our business. We keep a very close eye on the British real estate market so as to be able to respond swiftly to emerging opportunities. Our new Managing Director, Martin Payne, is a proven expert for this real estate market. His know-how will be instrumental in creating attractive investment products for our clients and in ensuring the performance is on target through suitable asset management measures.”*

**Andreas Schultz, Managing Director for Transaction Management International at Warburg-HIH Invest**

\*\*\*

## About Warburg-HIH Invest

Warburg-HIH Invest Real Estate (Warburg-HIH Invest) is a real estate investment manager serving institutional investors and covering the entire spectrum of national and international real estate investments. Warburg-HIH Invest is one of Germany’s leading managers of special AIF for real estate, with real estate assets of c. EUR 6.9 billion under management. Warburg-HIH Invest can demonstrate a comprehensive track record in designing and implementing bespoke investment solutions. Warburg-HIH Invest, as a quality provider, supplies products and services with added value. This pursuit matches the quality standards set by both of its shareholders, HIH Real Estate and the private bank M.M.Warburg & CO founded in 1798.

For more details, visit us on the Internet: [www.warburg-hih.com](http://www.warburg-hih.com)